

Coaching Skills Workshop

COMING TO VICTORIA
SEPT. 18/19 - 2003

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Licensed Facilitator
International Leadership Coach

COACHING WILL EXPAND YOUR ABILITY TO TAKE ACTION

"The goal of coaching is the goal of management, to make the most of an organization's valuable resources."

- Harvard Business Review

Exceptional performance requires a new type of workplace relationship. Global change requires new approaches to innovation. **Coaching provides the technology to develop relationships that create innovative responses to change.**

WHAT IS THE COACHING WORKSHOP?

The Coaching Workshop is a two-day seminar that will allow you to experience and learn coaching skills. Participants will be equipped to immediately and effectively apply their learning in the workplace.

WHO SHOULD PARTICIPATE?

- ✓ Executives, managers and supervisors
- ✓ Human resource, organizational development and quality improvement professionals
- ✓ Anyone wanting to learn advanced communication and leadership skills

OPTIMIZING LEADERSHIP POTENTIAL

The Coaching Workshop effectively trains individuals in skills necessary for coaching within an organization. It is a fully developed model which can be implemented immediately to:

- Promote innovation and accelerate results
- Effectively develop and retain valuable organizational members
- Improve organizational communication and team effectiveness

DEVELOP

COACHING AS A POWERFUL MODEL FOR MANAGEMENT, MENTORING AND LEADERSHIP

EXPERIENCE

AND PRACTICE "STATE OF THE ART" COACHING TOOLS

LEARN

A SIMPLE PROCESS THAT WILL HELP YOU PERFORM LIKE A SEASONED COACH ALMOST IMMEDIATELY

PLAN

ON RAPID GROWTH IN YOUR ABILITY TO BUILD EFFECTIVE WORKING RELATIONSHIPS

MAKE

MAJOR ADVANCES IN YOUR PERSONAL AND PROFESSIONAL CONNECTIONS

DURING THE COACHING WORKSHOP PARTICIPANTS WILL EXPERIENCE:

- A first hand look at the coaching technology now being used in leading domestic and international companies
- Proven methods to inspire others to believe in their own success, sharpen their focus and make radical shifts to achieve extraordinary results
- Their **personal** coaching style using an inventory which position them and their employees for rapid development

THE COACHING WORKSHOP AGENDA

Day1

- I. Being a Coach
- II. The five-step process of coaching in the work place
- III. The tool chest of Coaching Skills

Day 2

- I. Personal Coaching Styles Inventory (PCSI)
- II. Advanced Coaching Skills
- III. Case Scenarios

Follow-up

Training that is supported works better. The Coaching Workshop includes a ½ day follow up about 45 days after the training to ensure that all participants are using the skills to their best advantage. We want you to be successful in getting the results that you want.

Leadership in Action Inc.

"PARTNERS IN COACHING FOR CORPORATE EVOLUTION"

Fee includes 2 day workshop, snacks, buffet lunch & ½ day follow-up session

\$699 Register by June 30, 2003

Maximum participants 12

\$725 Register after June 30, 2003

Group rates available

\$250 deposit required - fully refundable if cancellation prior to Aug15, 2003

Please send cheque or money order (plus 7% GST) payable to:
Leadership in Action Inc., 159 Petworth Dr. Victoria, BC V9E 1J4

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